



TrainingCentral

Product Solutions Marketplace

TrainingCentral Solutions Pvt. Ltd.
Training beyond boundaries

Presentation on

Comprehensive Training Solutions
for a Result-Oriented Workforce



TrainingCentral

Why Us

We offer training solutions to various industries. Our specialty is compliance and financial courses. Our work spans content design and development, technology hosting, consulting and other support services. We have designed and delivered innovative solutions for business-critical outcomes.



TrainingCentral is ISO 27001:2013 Certified

BFSI





TrainingCentral

Who We Are

We are finance professionals. We are IT professionals. We are project managers. Our solutions are designed for effective delivery to organisations irrespective of size or geographical spread.

CEO – Manoj Navalkar
B. E. (Comp.), PGDBM (IIMB), CAIIB, PMP

CFO – Sonal Navalkar
B. Com. C.A.



TrainingCentral is ISO 27001:2013 Certified




Insights

Ready E-learning Courses




103

Languages in which courseware developed



13

FinNet: Trainers & Consultants across India, South & South-East Asia



600+

Clients in BFSI Domain



110+

E-learning Portal Users



63K

Insights



Our Offerings

Our offerings are geared to deliver all your training needs across the complete life-cycle of an employee;

- Functional Training
 - Entry-level training
 - Mid-level upskilling
 - Cross-skilling
 - Senior Management
- Compliance



CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



Solutions

- Content-Ready Learning Portal (CRLP)
- Learning Essentials Catalogue
- Skill Check Tests
- Gamification Central
- Skilling Central
- Learning Paths
- Custom Central
 - Custom Courseware
 - Learning Software



Products

- The Learning Essentials Course Catalogues
 - Compliance
 - Finance
 - Behavioural
 - Productivity
- Certifications
 - Retail Assets Training
 - Certification for Mortgage Professional
 - Sales Effectiveness for Small Business Loan

Content-Ready Learning Portal (CRLP)

A Complete Learning Portal for Your Organisation

1. **Rich India-based Content at Your Fingertips**
2. **Annual Subscription-Based Portal**
3. **Completely Managed Technology Support accessed via Mobile and Workstation**
4. **Protect your Learning Assets with Custom Courses developed and stored in TC Repository & Version Control**
5. **Largest Professionals Network for Technical, Sales, Operations, Soft Skills Training**
6. **Centralised Helpdesk and Technical Support Desk**
7. **Single MIS for All your Learning Activities**

Clients *(indicative representation)*



TJSB



CRISIL
Foundation



KUWY



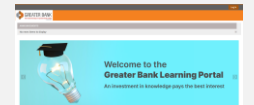
DNSB



Godavari
Urban



VWFS



Greater
Bank

CRLP

Gamification

Compliance

Skilling

Custom

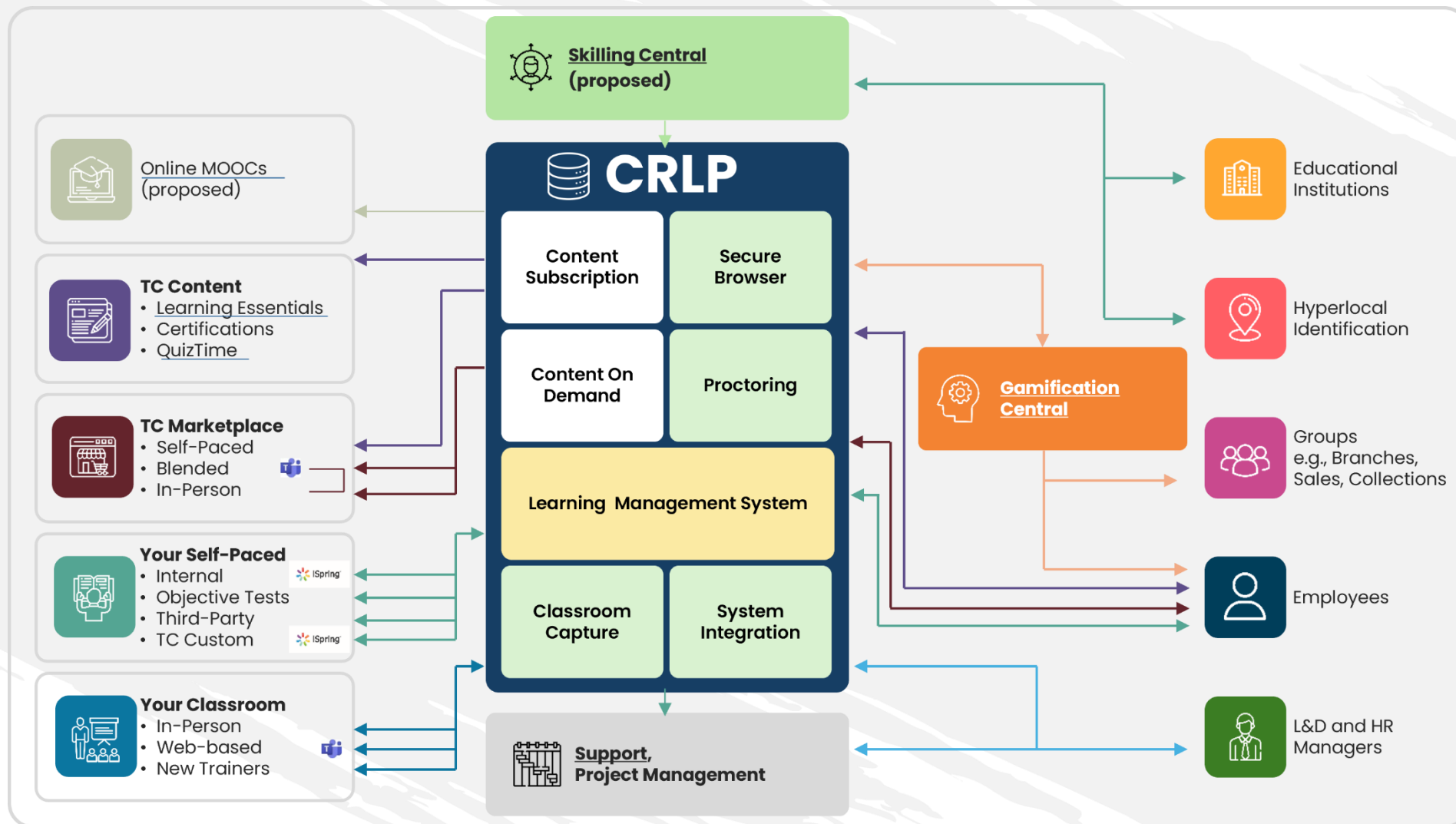
Products

www.trainingcentral.co.in



TrainingCentral

Content-Ready Learning Portal (CRLP)



CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



TrainingCentral

CRLP Features

Build Initiatives in L&D using our Powerful Solution Add-ons

1. **TC and Marketplace Courses**
2. **Regulations-based Skill Tests**
3. **Finance Expertise at your Fingertips**
4. **Open Certifications**
5. **Add to your Workforce**
6. **Gamify your Implementation**
7. **Learning Pathways**
8. **Integrate with your Systems**

TC Learning Essentials

TC Skill Check Tests

FinNet

TC Certifications

TC SkillingCentral

Gamification Central

TC Learning Pathways

**SSO with M365, HRMS,
etc.**

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



CRLP – Courses For your Employees

Build Initiatives in L&D using our Powerful Solution Add-ons

1. TC and Marketplace Courses

- Courses in Compliance, Finance, Behavioural and Productivity
 - Self-paced E-learning
 - Self-paced Movie based
 - Classroom In-Person
 - Classroom Virtual Delivered
- Tests and PDF Certificate with every course
- Pan-India Delivery

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in

CRLP – Compliance Courses

Build Initiatives in L&D using our Powerful Solution Add-ons

1. TC and Marketplace Courses

Compliance E-learning Courses		Languages
1	Know Your Customers (KYC)	EN, HN, MR
2	Anti-Money Laundering (AML)	EN, HN, MR
3	Prevention of Sexual Harassment Regulation (POSH)	EN, HN, MR
4	Prohibition of Insider Trading Regulation (PITR)	
5	Information Security Awareness (ISA)	
6	Information Security Awareness (ISA) - Leadership	
7	Competition and Anti-trust Policy (CATP)	
8	Whistleblowing and acting in good faith (WAGF)	
9	Code of Conduct Policy (CoCP)	
10	Goods and Services Tax (GST)	
11	Business Continuity Management (BCM)	

CRLP

Gamification

Compliance

Skilling

Custom

Products



TrainingCentral

CRLP – Banking & Finance Courses

Build Initiatives in L&D using our Powerful Solution Add-ons

1. TC and Marketplace Courses

Finance E-learning Courses			Status
1	Bank Treasury		Under upgrade
2	Financial Ratios & Credit Risk (FRCR)		V2.0
3	Fundamentals of Forex (FX)		V2.0
4	Legal aspects in Collections (LAC)		V2.0
5	Working Capital - Practical Aspects (WC2)		Under upgrade
6	Working Capital - Theoretical Aspects (WC1)		Under upgrade
7	Vehicle Loan		V1.0
8	Home Loan	🔗	V1.0
9	Personal Loan	🔗	V1.0
10	Gold Loan	🔗	V1.0
11	Credit Information Companies	🔗	V1.0
12	Currency Derivatives		Under upgrade
13	Payment Systems - I – Concepts		Under upgrade
14	Payment Systems - II – Analysis & Trends		Under upgrade

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



TrainingCentral

CRLP – Productivity Courses

Build Initiatives in L&D using our Powerful Solution Add-ons

1. TC and Marketplace Courses

Productivity E-learning Courses

- | | |
|---|---|
| 1 | E-mail Etiquette (EE) |
| 2 | Microsoft Excel functions for the Finance Executive |

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



CRLP – TC Marketplace Courses

Build Initiatives in L&D using our Powerful Solution Add-ons

1. TC and Marketplace Courses

Compliance Courses		Format
Prevention of Sexual Harassment Regulation (POSH)		Movie-based
Code of Conduct Policy (CoC)		Movie-based
Human Rights		E-learning
Business Ethics and Code of Conduct		E-learning
Prevention of Sexual Harassment (PoSH) - Vector		E-learning
Prevention of Sexual Harassment (PoSH) - Hand ill		E-learning
Employee Benefits and Compensation		E-learning
Behavioural Courses		Status
Sales Effectiveness	∞	Movie-based
First time Managers	∞	Movie-based
Negotiation Skills	∞	Movie-based
Business Acumen	∞	Movie-based
Interviewing Skills	∞	Movie-based
First Time Managers		Classroom
Sales Effectiveness - For Frontline Managers		Classroom

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



TrainingCentral

CRLP – Powerful Objective Test Banks

Build Initiatives in L&D using our Powerful Solution Add-ons

1. TC and Marketplace Courses

2. Skill Check Tests

Targeted learning tool to assess and upgrade employee knowledge and skills.

- Context-specific and role-specific tests anchored on circulars (RBI/SEBI/IRDA/GoI).
- Local language variations for higher effectiveness.
- Enhance with your organisation's products, policies and other knowledge requirements.
- Proctoring, Restricted Browser Access for Secure Access over Workstations, Mobiles.
- Content regularly updated in line with the latest regulatory circulars.

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



TrainingCentral

CRLP – Powerful Test Banks–Role-based

Build Initiatives in L&D using our Powerful Solution Add-ons

1. TC and Marketplace Courses

2. Skill Check Tests – for UCBs

Core	
No.	Titles/Circular Areas
1	KYC
2	CICs
3	AML

Operations	
No.	Titles/Circular Areas
	IntRate-Dep
	IntRate-Adv
	CustService
	BranchAuth
	FakeNotes
	CACCOD
	Currency

Retail Banking - UCB	
No.	Titles/Circular Areas
	CustService-UCB
	MaintOfDep-UCBs
	HF-UCB
	CACCOD
	Gold
	PaymentSys
	CoopBanking

Corporate Banking - UCB	
No.	Titles/Circular Areas
	MgmtOfAdv-UCBs
	LoanNAdv
	CACCOD
	MSME
	ExpNorms-UCB
	PSL-UCB
	PruNorms-UCB
	PaymentSys
	AccountNFin
	CoopBanking

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



TrainingCentral

CRLP – Powerful Test Banks–Role-based

Build Initiatives in L&D using our Powerful Solution Add-ons

1. TC and Marketplace Courses

2. Skill Check Tests – for Commercial Banks

Core	
No.	Titles/Circular Areas
1	KYC
2	CICs
3	AML

Operations	
No.	Titles/Circular Areas
	IntRate-Dep
	IntRate-Adv
	CustService
	BranchAuth
	FakeNotes
	CACCOD
	Currency

Retail Banking - CommBanks	
No.	Titles/Circular Areas
1	HF
2	MaintOfDep
3	CustService
4	CACCOD
5	Gold
6	PaymentSys

Corporate Banking - CommBanks	
No.	Titles/Circular Areas
1	PSL
2	LoanNAdv
3	HF
4	PruNorms
5	ExpNorms
6	CACCOD
7	MSME
8	PaymentSys
9	AccountNFin

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in

CRLP – Powerful Test Banks–Role-based

Build Initiatives in L&D using our Powerful Solution Add-ons

1. TC and Marketplace Courses

2. Skill Check Tests – for NBFCs and HFCs

Core	
No.	Titles/Circular Areas
1	KYC
2	CICs
3	AML

NBFCs	
No.	Titles/Circular Areas
1	CORE
2	HF
3	Gold
4	PaymentSys
5	PSL
6	LoanNAdv
7	PruNorms
8	ExpNorms
9	MSME

HFC	
No.	Titles/Circular Areas
1	CORE
2	HF
3	PruNorms
4	ExpNorms
5	MSME
6	AccountNFin

CRLP

Gamification

Compliance

Skilling

Custom

Products



TrainingCentral

CRLP – Powerful Test Banks–Role-based

Build Initiatives in L&D using our Powerful Solution Add-ons

1. TC and Marketplace Courses

2. Skill Check Tests – for Other Functions

Product (UCB or Comm)	
No.	Titles/Circular Areas
1	IntRate-Dep
2	IntRate-Adv
3	CustService
4	BranchAuth
5	LoanNAdv
6	CustService
7	MaintOfDep

Risk	
No.	Titles/Circular Areas
1	Fraud
2	LoanNAdv
3	RiskCoC
4	Recov
5	RskWght
6	MSME
7	PruNorms
8	ExpNorms

Collections	
No.	Titles/Circular Areas
1	RiskCoC
2	Recov
3	MSME

SFB	
No.	Titles/Circular Areas
1	SFB

Inclusive Fin	
No.	Titles/Circular Areas
1	MFI
2	PSL
3	BCs

Audit, Legal	
No.	Titles/Circular Areas
1	Fraud

IT or Infosec	
No.	Titles/Circular Areas
1	Fraud
2	DPSC

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



TrainingCentral

CRLP – Powerful Test Banks

Contd.

Structure for A Circular-based Test

1. No. of Questions – 10

1. Complex – 2 – (5 marks each)

A customer has approached your Assistant with a request for working capital facilities with following details:
(Rs.in lakh)

	Actuals 2023-24	Projections 2024-25
Net sales	360	400
Gross sales	400	440
Net Profit	40	50

Your Assistant is processing the request under turnover method. He has assessed Rs.80 lakh as working capital limit. Do you agree with his assessment. If not, what will be the working capital limit assessed by you?

- [TCRef-TC_00789_MC-MAdv-UCB_014]

- ☐ a. Rs.110 lakh
- ☐ b. Rs.72 lakh
- ☐ c. Rs.88 lakh
- ☐ d. Rs.80 lakh

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



TrainingCentral

CRLP – Powerful Test Banks Contd.

Structure for A Circular-based Test

1. No. of Questions – 10

1. Complex – 2 – (5 marks each)

2. Moderate – 3 – (3 marks each)

For the purpose of credit exposure, bills purchased/discounted/negotiated under LC will be treated as an exposure on the _____ and not on the borrower.
- [TCTRef-TC_00821_MC-MAdv-UCB_046]

- ☐ a. LC issuing Bank
- ☐ b. LC advising Bank
- ☐ c. LC confirming Bank
- ☐ d. Drawer of the Bill,

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



TrainingCentral

CRLP – Powerful Test Banks

Contd.

Structure for A Circular-based Test

1. No. of Questions – 10

1. Complex – 2 – (5 marks each)

2. Moderate – 3 – (3 marks each)

3. Simple – 5 – (1 mark each)

Which categories of accounts can banks restructure according to the guidelines?
- [TCRef-TC_00782_MC-MAdv-UCB_007]

- ☐ a. Only standard accounts
- ☐ b. Sub-standard and doubtful accounts only
- ☐ c. Standard, sub-standard, and doubtful accounts
- ☐ d. Only sub-standard accounts

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in

CRLP – Powerful Test Banks Contd.

Structure for A Circular-based Test

1. No. of Questions – 10

1. Complex – 2 – (5 marks each)

2. Moderate – 3 – (3 marks each)

3. Simple – 5 – (1 mark each)

2. Test for Junior Officer

Question Parameters			Junior		
Type	Marks Per	Time (secs)	Questions	Time (secs)	Marks
Simple	1	30	4	120	4
Moderate	3	60	3	180	9
Complex	5	120	0	0	0
Totals			7	5 minutes	13
Time			10 Min		

CRLP – Powerful Test Banks Contd.

Structure for A Circular-based Test

1. No. of Questions – 10

1. Complex – 2 – (5 marks each)
2. Moderate – 3 – (3 marks each)
3. Simple – 5 – (1 mark each)

2. Test for Junior Officer

3. Test for Senior Officer

Question Parameters			Senior		
Type	Marks Per	Time (secs)	Questions	Time (secs)	Marks
Simple	1	30	2	60	2
Moderate	3	60	2	120	6
Complex	5	120	2	240	10
Totals			6	7 minutes	18
Time			10 Min		



TrainingCentral

CRLP – Powerful Test Banks Contd.

Structure for A Circular-based Test

1. Circular Original
2. English
 1. Summary Note
 2. Test 1 – Role 1 (e.g. Junior)
 3. Test 2 – Role 2 (e.g. Senior)
3. Hindi
 1. सारांश नोट
 2. टेस्ट 1 - भूमिका 1 (e.g. जूनियर)
 3. टेस्ट 2 - भूमिका 2 (e.g. वरिष्ठ)
4. Marathi
 1. सारांश टीप
 2. चाचणी १ - भूमिका १ (e.g. कनिष्ठ)
 3. चाचणी २ - भूमिका २ (e.g. वरिष्ठ)
5. Gujarati
 1. .
 2. .
 3. .
6. Telugu
7. Kannada
8. Tamil

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



TrainingCentral

CRLP – Powerful Test Banks **Contd.**

Role-wise Test Components

1. **Scenario 1 - Single Topic Tests (e.g. for TNA)**
2. **Scenario 2 – Role-based Test banks**

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



TrainingCentral

CRLP – Powerful Test Banks Contd.

Test Scenarios

1. Scenario 1 - Simple - Single Topic Tests (e.g. for TNA)

No.	Role	Levels	Test 1		Test 2	Test 3	Test 4
			Topic 1	Topic 2			
1	Branch Executives	Junior, Middle	KYC	AML	Customer Service	Maintenance of Deposit Accounts	Cross-Sell (HL, GL, Retail Assets)
2	Sales Executives	Junior, Middle	KYC	AML	Maintenance of Deposit Accounts	Management of Advances	Housing Finance
3	Branch Senior	Middle, Senior	KYC	AML	Management of Advances	Forex-related Products	Credit Information Companies

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



TrainingCentral

CRLP – Powerful Test Banks Contd.

Test Scenarios

1. Scenario 1 - Simple - Single Topic Tests (e.g. for TNA)
2. Scenario 2 - Multi-Topic Test banks created based on Roles

No.	Role	Levels	Question Banks aggregated from Multiple Topics						
			Topic 1	Topic 2	Topic 3	Topic 4	Topic 5	Topic 6	Topic 7
1	Branch Executive	Junior, Middle	Customer Service	KYC	AML	Maintenance of Deposit Accounts	Payment And Settlement Systems	Credit Information Companies	
2	Branch Sales	Junior, Middle	Customer Service	KYC	AML	Credit Information Companies	Payment And Settlement Systems	Housing Finance	Retail Assets
3	Branch Senior (Ops Mgr, BM)	Senior	Maintenance of Deposit Accounts	Management of Advances	KYC	AML	Credit Information Companies		
4	Corporate Banking	Junior, Senior	Management of Advances	KYC	AML	Credit Information Companies			
5	Retal Assets - Housing Fin Sales	Junior, Middle, Senior	Customer Service	KYC	AML	Housing Finance	Credit Information Companies	Payment And Settlement Systems	
6	TPP Manager	Junior, Senior	Customer Service	Credit Information Companies	Para-banking Activities				

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



TrainingCentral

CRLP – Powerful Test Banks

Contd.

Decide on the Grading and The Timing

Questions Distribution for Tests

Question Parameters			Junior		
Type	Marks Per	Time Per	Questions	Time (secs)	Marks
Simple	1	30	12	360	12
Moderate	3	60	6	360	18
Complex	5	120	4	480	20
Totals			22	20 minutes	50

Questions Distribution for Tests

Question Parameters			Senior		
Type	Marks Per	Time Per	Questions	Time (secs)	Marks
Simple	1	30	2	60	2
Moderate	3	60	6	360	18
Complex	5	120	6	720	30
Totals			14	19 minutes	50

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in


CRLP – Network of Domain Experts

Build Initiatives in L&D using our Powerful Solution Add-ons

1. TC and Marketplace Courses

2. Skill Check Tests

3. Finance Expertise at your Fingertips

- India's Largest Industry-focused network of Established Domain Expert
- 600+ (as on date) experts within Easy Access through the CRLP Portal
- Expertise in 24 Segments of the BFSI Domain
- Services in consulting, content creation, training delivery and training operations.
- Under the Brand FinNet – <https://www.finnet.co.in> 
- Already delivered on cornerstone assignments in India and Overseas



TrainingCentral

CRLP – TrainingCentral Certifications

Build Initiatives in L&D using our Powerful Solution Add-ons

1. TC and Marketplace Courses

2. Skill Check Tests

3. Finance Expertise at your Fingertips

4. Open Certifications

- Pre-configured Learning Plans for Key Functional Roles in Banks
- Mix of Classroom Trainings, Virtual Trainings, Self-paced Courses
- Assessments - Objective and Subjective
- Support to L&D Goals and Timelines
- Scheduled for Launch – FY 2025-26

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in

CRLP – TrainingCentral Certifications

Contd.

Build Initiatives in L&D using our Powerful Solution Add-ons

1. TC and Marketplace Courses
2. Skill Check Tests
3. Finance Expertise at your Fingertips
4. Open Certifications

Programs/Certifications	Duration	Classroom	Gamification	Status
Branch Executive	50 hours	15 hours	Yes	Under Dev
First Time Managers	50 hours	24 hours	Yes	Under Dev
Certification for the Mortgage Professional	50 hours	24 hours	Yes	Live
Sales Effectiveness for Small Business Loans	50 hours	37 hours	Yes	Live
Apprenticeship Program (expected, Apr, 2025)	80 hours	40 hours	Yes	Live
GoSell - Mortgage	3 hours	No	No	Live
Transaction Banking Relationship Management	40 hours	16-24 hours	Yes	Live
Personal Discussions in Credit Assessment	25 hours	16 hours	Yes	Live
ISO 31000 Certification	30 hours	30 hours	No	Live

CRLP

Gamification

Compliance

Skilling

Custom

Products



CRLP – Recruit the Brightest Stars

Build Initiatives in L&D using our Powerful Solution Add-ons

1. TC and Marketplace Courses

2. Skill Check Tests

3. Finance Expertise at your Fingertips

4. Open Certifications

5. Add to your Workforce

- Functional, Behavioural and Hands-on Systems-trained frontline executives from Colleges.
- Programs delivered to candidates in a mix of English and Local Language curriculums.
- Select your recruits from a dedicated portal with location-specific ranked candidates.
- Option to continue L&D training through TC's unique Learning Pathways.
- A Train-N-Hire Model with A Difference!

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



TrainingCentral

CRLP – Gamification – Energise Learning

Build Initiatives in L&D using our Powerful Solution Add-ons

- 1. TC and Marketplace Courses**
- 2. Skill Check Tests**
- 3. Finance Expertise at your Fingertips**
- 4. Open Certifications**
- 5. Add to your Workforce**
- 6. Gamify your Implementation**
 - Increase User Motivation and Engagement through Competitive Access to Activities.
 - Include Ready Activities from CRLP and Include Your Activities.
 - Customisable Interface, Certificates and Badges in line with Corporate Colours.
 - Business Rules in line with your policies for application-oriented gamification.

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in

CRLP – Gamification Central

Gamification Framework for Impactful Business Outcomes

CRLP

Gamification

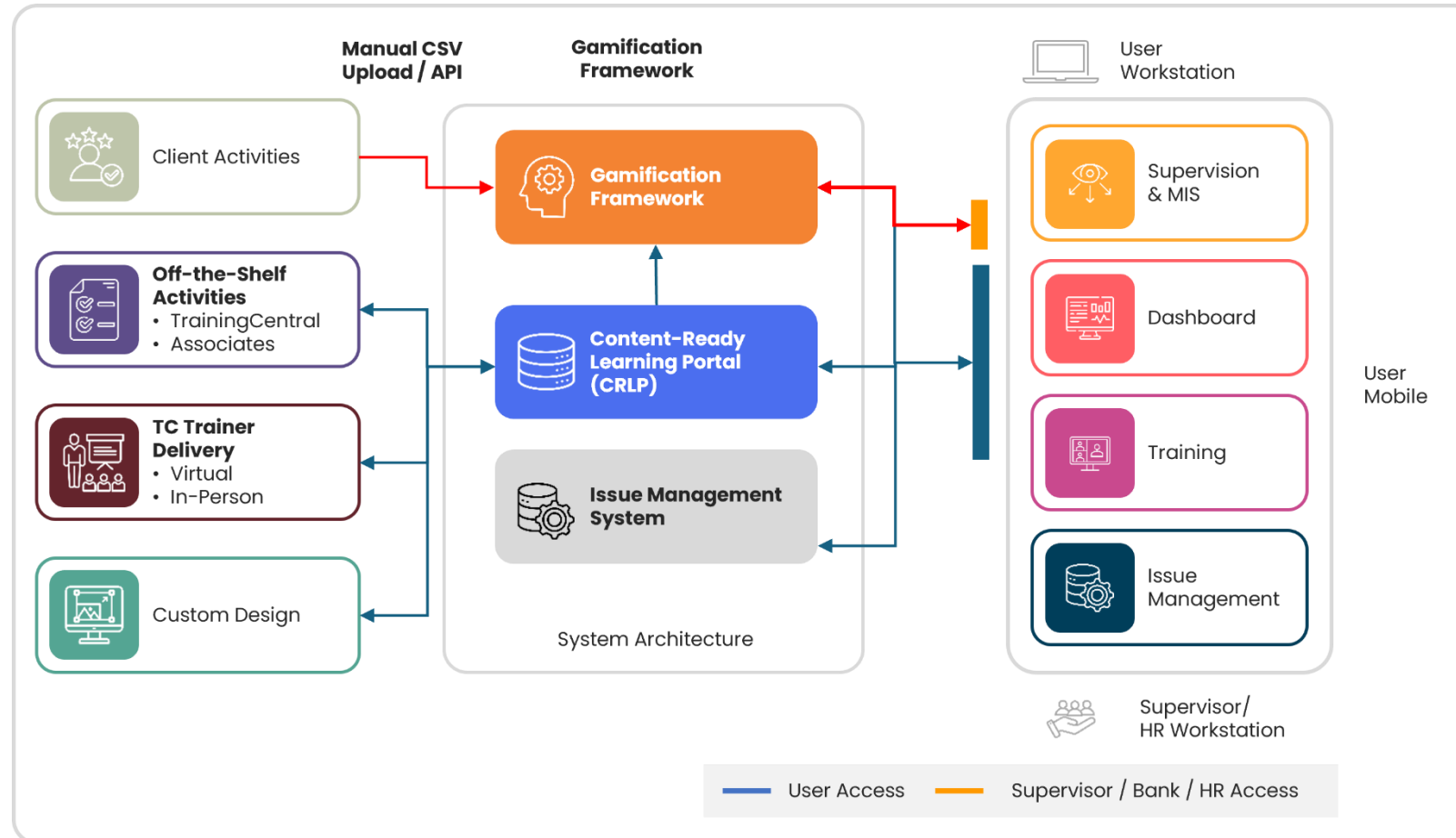
Compliance

Skilling

Custom

Products

www.trainingcentral.co.in





Gamification Central - Features

Foster a Competitive Environment towards achieving Goals

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in

Leaderboard - Branch			
Status as of 24 Nov, 2023			
Rank	Branch Name	Points	Progress
1	Ratnagiri Branch	92	<div></div>
2	Nagpur Branch	89	<div></div>
3	Kalyan Branch	86	<div></div>
4	Ambernath Branch	82	<div></div>
5	Goregaon Branch	75	<div></div>
6	Marunji Branch	75	<div></div>
7	Sangamner	74	<div></div>
8	Ichalkaranji - Main Branch	72	<div></div>
9	Jalgaon Branch	70	<div></div>
10	M.I.D.C.- Branch, Thane	68	<div></div>

Leaderboard - Employee			
Status as of 24 Nov, 2023			
Rank	Branch Name	Points	Progress
1	Rajesh Sawant	97	<div></div>
2	Sneha Kesarkar	94	<div></div>
3	Ravindra Sawant	91	<div></div>
4	Ravindra Revale	87	<div></div>
5	Vaidehi Pai	80	<div></div>
6	Savita Poojari	80	<div></div>
7	Purva Chalke	79	<div></div>
8	Preeti Kotian	77	<div></div>
9	Dhanashree Pendse	75	<div></div>
10	Prachi Deshpande	73	<div></div>



TrainingCentral

CRLP – Learning Pathways

Build Initiatives in L&D using our Powerful Solution Add-ons

1. TC and Marketplace Courses

2. Skill Check Tests

3. Finance Expertise at your Fingertips

4. Open Certifications

5. Add to your Workforce

6. Gamify your Implementation

7. Learning Pathways

- 9-month Learning Pathways for Branch and Head-Office Roles
- Range of Learning Activities – Tech-based as well as non-Tech-based
- Customisable to Include Your Activities and Events
- Gamification for Competitiveness, Engagement and Objectivity in cohorts
- Scheduled for Launch – FY 2025-26

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



TrainingCentral

CRLP – Learning Pathways

Competency Framework

No.	Learning Pathways	Experience	Role	Test Level
Branch Roles				
1	BB_Entry_Level	1-3 years	Fresher	Junior Officer
2	BB_Entry_Teller	2-4 years	Fresher	Junior Officer
3	BB_Mgr	4-5 years	Manager	Medium
4	BB_OpsMgr	5-7 years	Branch Ops Manager	Medium
5	BB_SalesMgr	5-7 years	Branch Sales Manager	Medium
6	BB_BM	8-12 years	Branch Manager	Senior
7	BB_FX	5-7 years+	Forex and Trade Officer	Senior
8	BB_RM	5-7 years+	Sales & Marketing	Senior
Head Office				
9	HO_IT	IT		
10	HO_DATA	Data Analytics, Digital, Fintech, Payments		
11	HO_CorpFin	Strategy, Finance, Accounts, Taxation, Book-keeping		
12	HO_HR	HR		
13	HO_Compliance	Risk, Control, Compliance, Legal and Audit		
14	HO_FX	Treasury, Forex		
15	HO_RetailLoans	General Banking	Retail Loans	
16	HO_RetailOps	General Banking	Retail Operations	
17	HO_CB	Corporate Banking	Corporate Banking	
18	HO_AgriRural	Corporate Banking	Agriculture Business and Rural Credit	
19	HO_MSME	Corporate Banking	MSME Credit	
20	HO_Zones	Zonal/Regional Office Roles		

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in

CRLP – Learning Pathways - Branch

Pilot Pathway – Branch Banking – Entry Level

1. Balance between Different Training Areas

Row Labels	Sum of Duration (hrs)	%age
Behavioural	5	7%
Compliance	7	10%
Proficiency	3.5	5%
Technical/Functional	54.5	78%
Grand Total	70	1

2. Focus on Technical/Functional Skills for entry-level

3. Mix of Activity Types Configurable

4. Pilot Learning Pathway getting Created

5. Gamification for Competitive Edge within Cohorts

6. Cost-Friendly Implementation Options

Activity Type
Client Classroom
Client Classroom (In-Person)
Client Classroom (Virtual)
Client Custom Courseware
Client Events
Client Objective Tests
Client Subjective Tests
In-Person Class
On-the-Job Training
TC Classroom
TC Classroom (In-Person)
TC Classroom (Virtual)
TC Common Webinar
TC Gamification
TC Movie-based
TC Objective Tests
TC Self-paced
TC Subjective Tests



Microsoft Excel
Worksheet

CRLP

Gamification

Compliance

Skilling

Custom

Products



TrainingCentral

CRLP – Integrate Your Systems

Build Initiatives in L&D using our Powerful Solution Add-ons

1. **TC and Marketplace Courses**
2. **Skill Check Tests**
3. **Learning Pathways**
4. **Open Certifications**
5. **Finance Expertise at your Fingertips**
6. **Gamify your Implementation**
7. **Add to your Workforce**
8. **Integrate with your Systems**

- Integrate with your internal Systems like Microsoft 365, HRMS and even your own LMS.

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



TrainingCentral

Custom Central

Custom Solutions in Learning Technology and Content

1. **Large Scale Turnkey Projects - E-learning, Video-based, Gamification Content Development**
2. **Learning portal Hosting, Support and Development**
 1. **Open-Source – Moodle**
 2. **Enterprise License – iSpring Learn**
3. **Repository Management of Your Content**
4. **Innovative Solution Design across In-person, Online and Print media**
5. **Turnkey Solution Provider**

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in

Valuable International Relationships

Multi-year Relationships – CRLP, Course Content Repository, Projects

1. **Transunion CIBIL** – Relationship since 2017, Creating MSME Certification
2. **CRISIL (A Standard & Poor Company)** – Custom Courseware since 2020
3. **Volkswagen Finance Pvt. Ltd** (11 years of Learning Portal Support – CRLP)
4. **International Finance Corporation (IFC)**
5. **Women's World Banking** – Financial Inclusion Project
6. **Barclays Technology Centre** (India)
7. **Accenture**
8. **GIZ- NABARD** – India's First SHG Training Program
9. **Reserve Bank of India**



TrainingCentral

TRANSFORMATIVE PROJECTS

Worked on Regulator and Transformational projects over 14 years

- 1. Courseware development in 13 languages**
- 2. Working on Key Regulator and Financial Inclusion Projects**
 - 1. First training program for SHG developed for GIZ+NABARD – Hindi, English**
 - 2. Centre for Financial Literacy project for CRISIL Foundation + RBI – 8 languages**
 - 3. Gramshakti Certification for CRISIL Foundation – 3 languages, 10 states**
 - 4. Business Correspondents Training – with WWB + BoB**
 - 5. Payment Technology Training Consultancy Assignment – GIZ + BIRD, NABARD**
- 3. Delivered training to Clients in Cooperative Sector**
 - 1. Meghalaya Co-operative Apex Bank since 2017**
 - 2. UCBs – TJSB, TBSB, DNSB, NKGSB, Greater Bank, Kalupur Bank**
 - 3. Credit Co-operative Society – Godavari Urban**
- 4. Strong Compliance Courses Catalogue for Banking and Finance**
- 5. Certified for ISO 27001:2013**

CRLP

Gamification

Compliance

Skilling

Custom

Products

www.trainingcentral.co.in



TrainingCentral

Our Clients – An Indicative List

What They Say About Us

**Ms. Anandhi Krishnan, Sr. VP , Chief Delivery
Officer– Citi SBU (TTS, GCG)**

“Our requirement was for a training program which will prepare our technologists to support our world-class software with the top banks and financial institutions around the world. We are pleased by the way which TrainingCentral’s program on Banking & Accounting Concepts has made the knowledge of our resources more robust.”



What They Say About Us

Ms. Radhika Mehta

Head, L&D, Capital First Ltd.

"We are happy to renew on our subscription of TrainingCentral's ready e-learning courses, which are currently installed on the Capital First Learning Management System. This offering from TrainingCentral is very convenient and the feedback on the courses from our employees has encouraged us to subscribe to other products too."



What They Say About Us

Mr. Agnelo Joseph

- *Head – L&D and Employee Engagement,
Reliance Commercial and Reliance Home Finance Ltd.*
"The advantage of domain knowledge and innovative design that TrainingCentral brings to the table was evident in this project. The team worked closely with RCF and RHF teams for content and process elements, to structure a training program which we took up as a key operational initiative to improve productivity. The project was adopted under our Lean Six Sigma project and the effective implementation saw the increase of the First Time Right (FTR) parameter in loan processing from 74% to 95% in a matter of 6 months. We appreciate and recommend TrainingCentral for their skill at domain training in BFSI."



What They Say About Us

Mr. Cecil Lazarus

- Vice President - Audit & Training, Janalakshmi Finance

"We enjoyed working with you and the contents are well-structured. Thanks a lot!"



Thank you



Training Central Solutions Pvt. Ltd.
Training beyond boundaries...

Access the latest version of this presentation online at http://www.trainingcentral.co.in/DirectDemos/00Corp/Perpetual/TC_Corporate_Deck/index.html