

# TC Domain Expert Network – Revenue Opportunity

# Revenue Proposition in Brief

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Revenue Event	Classroom Training Certification - ISO 31000 Risk Management Standard			
Classroom Location	Mumbai			
Target Audience	<ul> <li>Listed organisations in India across all industries</li> <li>GCCs, large organisations other than listed organisations in India</li> <li>Corporates in other countries, including Nepal, Bangladesh, Sri Lanka, UAE and Africa where G31000 does not have existing resellers.</li> <li>Students from Premium Management Institutes who are desirous of gaining additional qualification towards the end of their studies.</li> </ul>			
Revenue Opportunity	10% of Subscription fee, with an upside for additional revenue for higher number of subscriptions.  Please refer to the <u>link here</u> for Course Fees, Commission structure and so on.  Please refer to the <u>link here</u> for the ISO 31000 Certification product page for online payment			
Program Location	Mumbai			
Date	Tuesday 17 Feb, 2026 to Friday 20 Feb, 2026			
Target Audience	Board Member, CEO, MD, HR head, Risk Head (the contact should be a decision maker or a decision influencer)			
Industry	Any Focus – BFSI, IT, Chemical, [Pharma, Labs], Hospitals, Hospitality, [Construction, Infrastructure, Coworking]			

# Program Details

Program Name	Certification - ISO 31000 Risk Management Standard
Program Owner	G31000 Risk Institute, Geneva, Switzerland
Trainer	Alex Dali is well known today through his very active work in raising awareness of Risk Management Standards, particularly on ISO 31000. Holding a M. Sc. in Chemical engineering, a degree Business Administration and a post-Master in Risk Management, he has worked in the last 25 years on many aspects of risk management: industrial risk management, loss prevention, natural disaster risk management, business impact analysis, business interruption, business continuity

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	management, standards and regulations. Today, Alex is a recognized as the founder of the Global Institute for Risk Management Standards, G31000, the global ISO 31000 platform and the active owner/moderator of the LinkedIn group which has reached 100,000+ members. As part of the international ISO Technical Committee TC262 representing France, he is one of the active authors of the original version of the ISO 31000:2009 standard. <a href="http://G31000.org/alex-dali/">http://G31000.org/alex-dali/</a>
Program Structure	Refer the Program Brochure.  2026-02-Mumbai-ISO -31000-certification-b
Program Location	Mumbai
Program Delivery	In-person, at a 4* or 5* hotel near the Mumbai International Airport, Sahar/Santacruz.

#### **Program Dates**

Day	Date	Timing	Topics
Day 1	17-Feb-26 Tue	8:30 to 17:30	Introduction to risk management concepts as defined by ISO 31000
Day 2	18-Feb-26 Wed	8:30 to 17:30	The risk management framework and process according to ISO 31000
Day 3	19-Feb-26 Thu	8:30 to 17:30	The risk management framework and process according to ISO 31000
Day 4	20-Feb-26 Fri	8:30 to 13:00	Case studies, Overall review , Examination and Results

### Commercials

## **Program Pricing**

1. Single Seat Pricing

Amounts in Rs.

Booking Date	From	То	Cost*
Early Bird Discount	17-Nov-25 Mon	17-Jan-26 Sat	1,30,000
Full Price	18-Jan-26 Sun	17-Jan-26 Sat	1,53,000

<sup>\* -</sup> Taxes Extra

- 2. Additional and Other Seat Discounts
  - In additional to above discount
    - o 2nd participant 10%
    - o 3rd 4th participant 15%
    - o 5 or more, Please Contact Us.
  - Students Disc 30%
- 3. Logistics for Outstation Participants

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- A separate stay package is being negotiated by TC for stay at and close to the venue. However, booking will be done by the Participant on his/her own.
- Participants may book their own accommodation and local travel in Mumbai

#### Corporate Client Quote Structure

1. On inquiry from your contacts or leads, TC will share a proposal in the format below.

	Quote			
	Organisation: Org_Nam	e		
То:	<client details="" organisation=""></client>		Date	
			TC Ref.	
			Cust Ref.	
Details	ISO 31000 Certification Feb 17 to Feb 20 2026, Mumbai			
Sr. No.	Particulars	Rate	Units	Total Amount USD
1	ISO 31000 Certification Program	1,53,000	1	1,53,00
	Less: Early Bird Incentive	15%		-22,95
	Valid uptil 30 Nov, 2026			
	Program delivered by G31000 Risk Institute, Geneva, Switzerland			
	For Cancellation Policy please refer Program Brochure			
	Sub-total			1,30,05
	Sub-total Goods and Service Tax (@18%)			1,30,05 23,40

2. Additional details, including TrainingCentral Account details, corporate details and other special terms will be shared in the proposal to the client based on custom requirements.

#### **Client Terms & Conditions**

- 1) General Terms & Conditions
  - a) GST and any other taxes applicable at the time of invoicing will be charged separately.

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- b) Price valid for 15 days from date of publishing.
- c) Venue will be a Mumbai 4\* or 5\* hotel close to the international airport in Mumbai city
- d) TrainingCentral will negotiate rates for hotel accommodation rate in same and similar venues for outstation participants to stay. Hotel stay is to be booked by the participants themselves.
- e) Pricing does not include Travel and Stay of Participants.
- f) For additional Terms & Conditions, Refund Policy and other details, please refer to the Program Brochure.

#### Client Payment Terms

Payment - 100% Advance

#### Payment Method

- 1. Online Payment URL https://trainingcentral.co.in/portal/product/certs/iso-31000-2018-certification/
- 2. Offline Payment Mechanism

TrainingCentral Solutions Banking Details
Account Name - TrainingCentral Solutions Private Limited
Bank Account no. – 05412000006999
IFSC Code – HDFC0006502
Account Type - Current

#### TC Network of Domain Experts – Commission Structure

1. Commission for Single Seat Booking

#### Amounts in Rs.

Booking Date	Cost	Comm. %age	Comm. Amt.
Early Bird Discount	1,30,000	10%	13,000
Full Price	1,53,000	10%	15,300

Taxes Extra

- 2. For two or more seat booking, Institutional Booking and other special structures, please contact the undersigned.
- 3. This arrangement is open only to empanelled Domain Experts in TC's Network.
- 4. Payment of Commission on day of start of Certification Program.
- 5. Notional Payment of Commission if Client Cancels after payment.

#### Contact

Contact Details Manoj Navalkar, Chief Executive, 9821154746

manoj.navalkar@trainingcentral.co.in

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