



TrainingCentral

Product Solutions Marketplace

TrainingCentral Solutions Pvt. Ltd.
Training beyond boundaries

Presentation on

TrainingCentral Products & Solutions

Mar, 2022

Why Us

We offer training solutions for the Banking, Financial Services and Insurance (BFSI) domain. Our work in this sector spans consulting, content design and development, technology hosting and other support services. We have designed and delivered innovative solutions to the Indian Financial Inclusion (FI) sector.



TrainingCentral is ISO 27001:2013 Certified

BFSI



Who We Are

We are BFSI Practitioners. We deploy technology to ensure simple, speedy and cost-effective implementation of your L&D Strategy. Our solutions are designed for effective delivery to organisations irrespective of size or geographical spread.

CEO – Manoj Navalkar
B. E. (Comp.), PGDBM (IIMB), CAIIB, PMP

CFO – Sonal Navalkar
B. Com. C.A.



TrainingCentral is ISO 27001:2013 Certified



Insights

Ready E-learning Courses



27

Languages in which courseware developed



13

FinNet: Trainers & Consultants across India, South & South-East Asia



500+

Clients in BFSI Domain



70+

E-learning Portal Users



30K

Insights



Our Offerings

Our offerings span the life-cycle of an employee in the company; from entry-level training, enhancement of on-the-job performance, cross-skilling and ensuring compliance to regulatory & internal governance areas



Courseware

- Off-the-Shelf Compliance Courses
- Off-the-Shelf Domain Courses
- Mentored Programs
- Domain Testing



Learning Solutions

- Turnkey Solutions
- Hosting Solutions
- Onboarding Solution
- Custom Courseware



FinNet

Offerings – Content-Ready LMS

- Competency Frameworks
- Ready Learning Plans
- Gamification – Competitive and Engaging
- Exercise-based Grading
- Turnkey Learning Solution Design and Deploy



Plug-N-Play Components

- Campus Connect
- Laterals Evaluate
- Induction Flow
- Compliance Catalogue
- Self-Paced Domain Courses
- Mentored Domain Certification

Ready Learning Structures



Robust and Secure Implementation

- Structure Project Management Processes
- ISO 27001:2013 Certified Processes
- Three-Tiered System Deployment
- Deployed on the Top Open Source LMS
- Easily Integrated with Cloud Services

Engaged WorkForce

- Mobile-App
- Multi-language implementations
- Tech-support and Helpdesk
- Gamification (proposed for 2022-23)



TrainingCentral

Solution - Delivered

Gram Shakti Certification - India's first Certification
level Banking Correspondent; **Completely Online, Multi-lingual, Mobile-delivered** – Turn-key Solution

GRAM SHAKTI TRAINEES SINCE APR 2019

2948

www.trainingcentral.co.in



TrainingCentral

Solution - Delivered

13

Self-Help Group (SHG) Training - India's first SHG Training.

Classroom, Multi-lingual – Certification Design

INDIA'S MOST BACKWARD DISTRICTS

330

Developed for GIZ and NABARD

First SHG Training after 2 decades of SHG

5-Day Classroom Training

Test-piloted in Bhopal, Gandhinagar by ISMW

In English and Hindi





TrainingCentral

Solution - Delivered

13

Intense On-boarding L&D Program for Gold Loan NBFC –
Mobile/Tablet delivered, OJT Tracking, Process and
Performance – Turn-key Solution

NO. OF EMPLOYEES SINCE Jun 2019

1457



For viewing the video, view in browser. Click here. Not viewable in a pdf





TrainingCentral

Solution - Delivered

13

Content for Client mandated to implement RBI's Centre for Financial Literacy (CFL) program – **Complete Video-based training in areas of Financial Literacy** – Turn-key Solution

No. Of States & UTs where to be deployed

18

No. of Centres across the country – 429

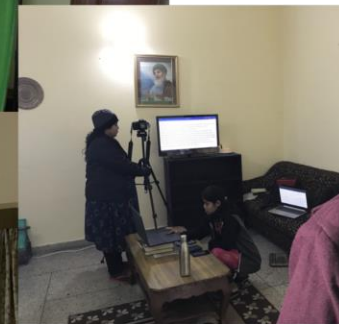
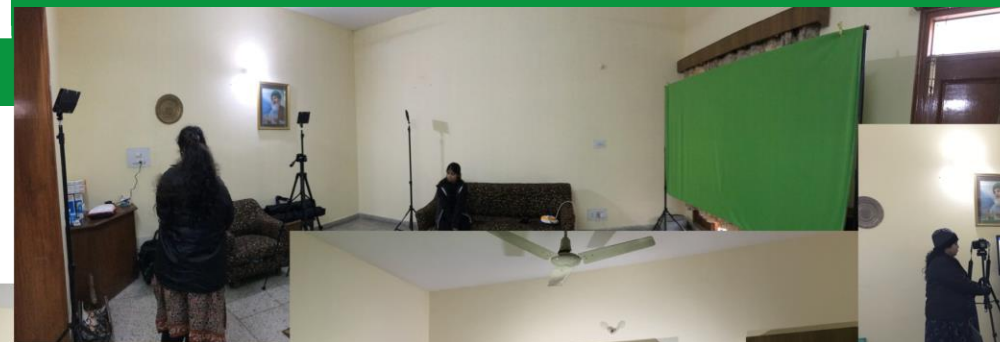
No. of Blocks covered ~ 1300 out of 7213

No. of PSU Banks participating - 10

Languages for Courseware Development - 8

Technology for Development – Video Recording

Duration of Courseware – 11 hours





TrainingCentral

Our Clients

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How We Do It

TrainingCentral founders have experience in systems development for the IT Industry, following the rigorous Project Management Principles deployed for large and mission critical projects in that industry. We continually assess the risk to the project so as to highlight them to stakeholders and to plan mitigating factors.

Scoping & Requirements Capturing

- Getting the Business Problem Right
- Identifying Quantifiable Metrics to Measure Outcome
- Identifying the Target Group
- Defining Scope of Training Intervention

Program Planning

- Program Content, Delivery, Expertise, Schedule, Stakeholder, Risk Planning
- Introducing Project Management Processes to Client

Project Management Process

- Weekly Project Reporting, including Risk Identification, Reporting and steps to Mitigation
- Structured Change Management, Systems Processes

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Business As Usual Support

- Periodic Reporting on Issues
- Proactive Event Management and Risk Mitigation
- Ongoing Cost-reduction Tracking

What They Say About Us

**Ms. Anandhi Krishnan, Sr. VP , Chief Delivery
Officer— Citi SBU (TTS, GCG)**

“Our requirement was for a training program which will prepare our technologists to support our world-class software with the top banks and financial institutions around the world. We are pleased by the way which TrainingCentral’s program on Banking & Accounting Concepts has made the knowledge of our resources more robust.”



What They Say About Us

Ms. Radhika Mehta

Head, L&D, Capital First Ltd.

“We are happy to renew on our subscription of TrainingCentral’s ready e-learning courses, which are currently installed on the Capital First Learning Management System. This offering from TrainingCentral is very convenient and the feedback on the courses from our employees has encouraged us to subscribe to other products too.”



What They Say About Us

Mr. Agnelo Joseph

- Head – L&D and Employee Engagement,
Reliance Commercial and Reliance Home Finance Ltd.
“The advantage of domain knowledge and innovative design that TrainingCentral brings to the table was evident in this project. The team worked closely with RCF and RHF teams for content and process elements, to structure a training program which we took up as a key operational initiative to improve productivity. The project was adopted under our Lean Six Sigma project and the effective implementation saw the increase of the First Time Right (FTR) parameter in loan processing from 74% to 95% in a matter of 6 months. We appreciate and recommend TrainingCentral for their skill at domain training in BFSI.”



What They Say About Us

Mr. Cecil Lazarus

- Vice President - Audit & Training, Janalakshmi Finance

"We enjoyed working with you and the contents are well-structured. Thanks a lot!"



Thank you



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