



TrainingCentral

TrainingCentral Solutions Pvt. Ltd.

Treasury and Forex Management (Face-to-Face)

Contents

Day 1				
Topic	Methodology	Contents	Outcome	Duration (in min.)
Need & Importance of Treasury	Trainer Led Discussion,	Global Economic Scenario	Zero or Negative Interest Rates & Q.E to Q.T. by Major Central Banks to counter inflation thru increasing interest rates - its impact, Fx Reserves, BOP	90
	Activity		US-Sub-Prime Crisis, South-East Asia Currency Crisis & India BOP Crisis	
Tea Break				15
Role & Functions of Treasury	Trainer Led Discussion,	Importance of CRR/SLR etc	Understand the Role & Functions for Treasury - CRR, SLR,	90
Lunch Break				45
Treasury Set-up	PPT, Discussion Based	Regulators, Banks & Corporates	Role of Central Bank - Intervention, OMO, REPO, Rev. Repo, FEDAI, FIMMDA & FBIL Treasury set-up - Banks & Corporates, Front, Mid & Back Office etc	90
Tea Break				15
Exposure Management	PPT, Discussion Based	Transaction, Operating & Translation Risk Management	Transaction, Operating & Translation Risk Management, Intl. Trade Settlement - SWIFT, Nostro, Vostro - Herstat Risk - BanglaDesh Janta Bank USD 81 Mio Heist Case Study etc	90

Day 2				
Treasury Products	TLD, PPTs	MM Products	Different Treasury - MM Products and its Trading, Yield Concept - Role of CCIL etc	90
Tea Break				15
Treasury Products	TLD, PPTs	Forex Products	Different Treasury -Forex Products and its Trading - CCIL Role & ING Bank Nick Lesson case	90
Lunch Break				45
Current Geo-Political Situation - 1	TLD and PPTs	Trading & Arbitrage in FX & MM products	1. International Trade thru AD Banks in Foreign Currency/INR & Role of DGFT, ICEGATE, RBI's FEMA 1999 & FEDAI, IDPMS/EDPMS 3. Incoterms 2020 - ICC, Paris 4. Payment Terms - Advance Payment, DP at Sight, DA - Credit, Letter of Credit under UCP 600- ICC Paris, URC 522 5. Export Finance - Pre-shipment and Post Shipment in INR/Foreign Currency (PCFC) with hedging/Interest rate sub-vention for MSME/Merchant exporters, Factoring and Forfaiting;	90
Tea Break				15
Current Geo-Political Situation - 2	TLD and PPTs	Fixing Interest Rates, Transfer Pricing, ALM & Basel	6. Role of ECGC - Russia - Ukraine War, Sri-Lanka etc geo-political crisis 7. Hedging of Forex Transactions thru Forward Contract with Banks	90
Day 3				
Current Geo-Political Situation - 3	TLD, PPTs	Hedging of Bank's /Corporate B/sheet	8. CCIL India - Fx Retail - How to take advantage of booking the exchange rate and forward contracts through this product 9. FEMA 1999 liberalisations for Third Party Payment, Reduction in Invoice value, Extension of Time, Payment of Commission on exports etc	90
Break				15
Re-cap & Closure		Questions & Answers	Case Studies	90