

Mortgage Loans have consistently been over 50% of the Retail & SME loans portfolio of leading players.

What can loan providers do to -

- ✓ Gain skilled workforce
- ✓ Mitigate high attrition rates
- ✓ Recruit quality executives irrespective of locations



TrainingCentral Solutions presents the Certification for the Mortgage Professional (CMP)

Train your current and prospective workforce using TrainingCentral's proven online-only methodology. Deploy both classroom and self-paced program in an effective manner.

A comprehensive Learning Program which offers double benefits to you

- ✓ A Train-N-Hire program to reduce your costs
- ✓ An onboarding Program for a talent-powered workforce

Train-N-Hire for cost-effective recruitment

- ✓ Hyperlocal recruitment for your localised needs
- ✓ Skilled personnel ready to deploy and be productive right away
- ✓ Plug-N-Play additional internal modules for a customised learning plan
- ✓ Advantageous pricing to lower your resource costs

TARGET AUDIENCE	BUSINESS VALUE
Pre-Graduate	Useful to deploy for your outsourced workforce
Graduate	Ideal for distributed frontline Teams
Hyperlocal Recruitment*	For timely resourcing at identified locations

*Min. 10 candidates for Hyperlocal Recruitment





Onboarding Program for your fresh recruits

- ✓ A standardised, technology-delivered, centrally monitorable training program
- ✓ In-person training from experienced trainers at required centers
- ✓ Plug-and-play your organisations modules for a customised induction
- ✓ Cost-effective and volume-dependent slab-wise pricing.

SUBSCRIPTION PLANS	COMPONENTS DISTRIBUTION/LOGISTICS	BUSINESS DEVELOPMENT
Self-Paced	Self Paced + Objective Questions	Usefull to train your outsourced workforce, DSAs & DSTs
Integrated-Certification	Self-Paced + Subjective Questions + VC-based Classroom - 2 days	Ideal for frontline teams
With In-Person Training	Self-Paced + Subjective Questions + In-Person Classroom - 2 days	For core and high-impact teams

CMP Segments

COMPONENT	STAGE	DURATION (hours)
1	Pre-Classroom (Self-paced)	8.00
2	Classroom Training (Virtual Conference-based or In-person)	18.00
3	Post-Classroom (Self-paced)	13.00
4	Post-Interview Preparation (Self-paced)	1.00
TOTAL		40.00

About TrainingCentral Solutions

TrainingCentral Solutions Pvt. Ltd. (estd. 2009) offers training solutions for the Banking, Financial Services, and Insurance (BFSI) industry. Some key offerings are -

- ✓ Largest catalogue of online courses in finance, compliance, behavioural and productivity
- ✓ Largest network of finance trainers, consultants and advisors in the country
- ✓ Delivered services to over 80 top Banks, NBFCs, HFCs and other finance companies
- ✓ Delivered innovative technology-based learning solutions in over 13 Indian languages

Build winning talent-powered teams to meet your business goals. Call us today!
Or scan the QR code to share your contact details with us

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